



### LABOR AVAILABILITY<sup>3,4,5</sup> (BY PLACE OF RESIDENCE)

Civilian Labor Force (2014 avg. - prelim.)	County	Labor Mkt. Area*
Total civilian labor force	139,019	641,438
Employment	131,127	603,265
Unemployment	7,892	38,173
Unemployment rate	5.7%	6.0%

Residents commuting outside the county to work (2011-2013)	Number	Percent
	55,769	44.4%

#### Employment in selected occupations (2011-2013)

Occupation	Number	Percent
Management, business, science and arts	53,055	41.9%
Service	17,888	14.1%
Sales and office	33,149	26.2%
Production, transp. and material moving	11,600	9.2%

\* Harford, Baltimore and Cecil counties

### MAJOR EMPLOYERS<sup>6,7</sup> (2014)

Employer	Product/Service	Employment
Aberdeen Proving Ground*	Military installation / R&D	16,797
Upper Chesapeake Health	Medical services	3,129
Rite Aid Mid-Atlantic Customer Support Center	Pharmaceuticals, consumer goods distribution	1,300
Kohl's	Consumer goods distrib. and retailing	1,255
Harford Community Coll.	Higher education	1,029
Klein's ShopRite of Md.	Groceries	1,000
Walmart	Consumer goods	900
Jacobs Technology	Laboratory analyses	865
Home Depot	Home improvement prods.	500
Target	Consumer goods	500
Wegmans Food Markets	Groceries	499
BSC America	Motor vehicle auction	475
American Infrastructure	Highways, streets, bridges	445
Macy's	Dept. store distrib. and retailing	431
Booz Allen Hamilton	Government support	430
McDonald's	Restaurants	420
CSC	Engineering services	410
Frito-Lay	Snack products	379
Sephora USA	Cosmetics distribution	378
Leidos	Engineering services	370
Independent Can	Metal cans	350
Saks Fifth Avenue	Apparel distribution	320
CACI	IT and network solutions	313

Excludes post offices, state and local governments; includes higher education

\* Employee counts for federal and military facilities exclude contractors to the extent possible; embedded contractors may be included

### EMPLOYMENT<sup>4</sup> (2013, BY PLACE OF WORK)

Industry	Estab-lishments	Annual Avg. Empl.	Emp. %	Avg. Wkly. Wage
Federal government	51	12,100	13.8	\$1,664
State government	9	580	0.7	798
Local government	64	8,999	10.2	883
Private sector	5,573	66,195	75.3	780
Natural resources and mining	39	254	0.3	872
Construction	834	5,240	6.0	923
Manufacturing	147	4,427	5.0	1,181
Trade, transportation and utilities	1,196	19,727	22.4	606
Information	38	298	0.3	1,202
Financial activities	516	2,969	3.4	972
Professional and business services	1,164	10,622	12.1	1,237
Education and health services	632	10,825	12.3	819
Leisure and hospitality	480	9,101	10.4	275
Other services	526	2,732	3.1	594
<b>Total</b>	<b>5,697</b>	<b>87,874</b>	<b>100.0</b>	<b>912</b>

Includes civilian employment only

### HOURLY WAGE RATES<sup>4</sup> (2014)

Selected Occupations	Median	Entry	Experienced
Accountants	\$30.50	\$22.25	\$39.50
Bookkeeping/accounting clerks	17.75	12.00	22.00
Computer support specialists	24.50	18.00	28.25
Computer systems analysts	51.75	34.00	58.75
Customer service representatives	15.50	10.50	20.00
Electrical engineers	43.75	34.25	50.75
Freight, stock and material movers, hand	12.75	9.50	15.50
Industrial truck operators	17.50	11.75	21.50
Machinists	23.25	15.25	27.25
Maintenance workers, machinery	18.75	13.75	25.50
Network support specialists	28.25	20.50	32.75
Packaging and filling machine operators	15.75	13.50	19.25
Packers and packagers, hand	10.75	8.25	13.25
Secretaries	18.00	11.75	20.75
Shipping/receiving clerks	14.00	11.25	17.00
Team assemblers	16.75	10.50	20.50

Wages are an estimate of what workers might expect to receive in Cecil and Harford counties and may vary by industry, employer and locality

### SCHOOLS AND COLLEGES<sup>3,8</sup>

#### Educational Attainment - age 25 & over (2011-2013)

High school graduate or higher	92.4%
Bachelor's degree or higher	32.8%

#### Public Schools

Number: 33 elementary; 9 middle; 10 high
Enrollment: 37,537 (Sept. 2014)
Cost per pupil: \$12,534 (2012-2013)
Students per teacher: 13.3 (Oct. 2013)
High school career / tech enrollment: 5,705 (2014)
High school graduates: 2,817 (July 2013)

#### Nonpublic Schools

Number: 46 (Sept. 2013)
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Higher Education (2014)	Enrollment	Degrees
2-year institution		
Harford Community College	6,678	903

Towson University in Northeastern Maryland – This partnership among Towson University, Harford Community College and Cecil College provides a seamless transfer to Towson University and opportunities for students to obtain a four-year degree without having to leave Harford County. The University Center located in Aberdeen provides opportunities to advance undergraduate and graduate education through partnerships with regional universities.

### TAX RATES<sup>9</sup>

	Harford Co.	Maryland
<b>Corporate Income Tax (2015)</b>	none	8.25%
Base – federal taxable income		
<b>Personal Income Tax (2015)</b>	3.06%	2.0%-5.75%*
Base – federal adjusted gross income		
*Graduated rate peaking at 5.75% on taxable income over \$300,000		
<b>Sales &amp; Use Tax (2015)</b>	none	6.0%
Exempt – sales for resale; manufacturer's purchase of raw materials; manufacturing machinery and equipment; purchases of materials and equipment used in R&D and testing of finished products; purchases of computer programs for reproduction or incorporation into another computer program for resale		
<b>Real Property Tax (FY 15)</b>	\$1.042	\$0.112
Effective rate per \$100 of assessed value		
In addition to this rate, there are some miscellaneous taxes and/or special taxing areas in the county; in an incorporated area, the county rate will vary and a municipal rate will also apply		
<b>Business Personal Property Tax (FY 15)</b>	\$2.6049	none
Rate per \$100 of depreciated value		
Exempt – manufacturing and R&D machinery, equipment, materials and supplies; manufacturing, R&D and warehousing inventory		
In an incorporated area, the county rate will vary and a municipal rate will also apply		
<b>Major Tax Credits Available</b>		
Enterprise Zone, Job Creation, R&D, Biotechnology and Cybersecurity Investment, A&E District		

### INCOME<sup>3</sup> (2011-2013)

Distribution	Percent Households		
	Harford Co.	Maryland	U.S.
Under \$25,000	13.2	16.1	23.9
\$25,000 - \$49,999	16.1	18.1	24.0
\$50,000 - \$74,999	18.5	17.4	17.9
\$75,000 - \$99,999	15.4	13.3	11.9
\$100,000 - \$149,999	20.9	18.0	12.7
\$150,000 - \$199,999	8.8	8.5	4.8
\$200,000 and over	7.0	8.6	4.8
Median household	\$79,091	\$72,345	\$52,176
Average household	\$92,583	\$94,841	\$72,897
Per capita	\$34,656	\$35,837	\$27,884
Total income (millions)	\$8,417	\$203,854	\$8,436,477

### HOUSING<sup>2,3,10</sup>

<b>Occupied Units (2011-2013)</b>	90,912 (79.2% owner occupied)	
<b>Housing Transactions (2013)</b>	Units	Median Selling Price
All arms-length transactions	2,474	\$265,250
All multiple-listed properties*	2,678	\$233,000

\*Excludes auctions and FSBO

### BUSINESS AND INDUSTRIAL PROPERTY<sup>6</sup>

The county offers excellent I-95 access, and two State Enterprise Zones located on U.S. 40. Select office parks include:

- Aberdeen Corporate Park** - 265,900 sf corporate campus, two miles from APG North Gate; 95,250 sf existing.
- Box Hill Corporate Center** - 1,000,000 sf of existing/planned office, flex and retail space off I-95 at Exit 77-B.
- Fieldside Commons** - 500,000 sf office park off I-95 at Exit 85, next to Ripken Stadium; 120,000 sf existing.
- G.A.T.E. (Government and Technology Enterprise)** on APG - 2-3 million sf planned office, lab and R&D facilities; 645,000+ sf existing.
- North Gate Business Park** - Planned 860,000 sf with 285,000 sf existing office outside the MD 22 Gate of APG.
- Water's Edge Corporate Campus** - 200-acre mixed-use development, 6 buildings totaling 415,708 sf office.

**Business Incubators**  
Harford Business Innovation Center, Havre de Grace  
GroundFloor at Harford, Havre de Grace

Market Profile Data (2014)	Low	High	Average
<b>Land – cost per acre</b>			
Industrial	\$70,000	\$250,000	\$200,000
Office	\$200,000	\$435,000	\$300,000
<b>Rental Rates – per square foot</b>			
Warehouse / Industrial	\$3.25	\$8.00	\$4.58
Flex / R&D / Technology	\$6.00	\$15.00	\$11.88
Class A Office	\$20.00	\$26.50	\$22.75

### TRANSPORTATION

**Highways:** I-95, U.S. 1, U.S. 40, MD 24 and MD 7

**APG Commuter Center:** Coordinating van pools, rideshare services, subscription bus, TDM initiatives and administration of federal transit benefits

**Mass Transit:** MTA Commuter Bus from Harford County to Baltimore City; Harford County Transportation Services (HCTS) public bus service with seven routes in the county, and connections to MTA Flyer and MARC commuter train

**Rail:** Freight - CSX Transportation and Norfolk Southern Railway; Passenger - MARC (commuter rail)

**Truck:** Approximately 70 local and long-distance trucking establishments are located in the county

**Water:** Served by the Port of Baltimore, 50' channel; a leading U.S. automobile and break-bulk port; seven public terminals including the state-of-the-art Intermodal Container Transfer Facility; also served by the ports of Wilmington and Philadelphia

**Air:** Served by Baltimore/Washington International Thurgood Marshall Airport (BWI); charter service at Harford County (2100' longest runway), Fallston (2200' runway) and Forest Hill Industrial Airpark

### RECREATION AND CULTURE

**Parks:** 7,053 acres of state parkland including Rocks State and Susquehanna State Parks, 4,496 acres of County parkland with 288 acres of parkland in the municipalities of Aberdeen, Bel Air, and Havre de Grace; leisure programs and facilities including the Cedar Lane Park Regional Sports Complex, a high quality regional venue for lacrosse, field hockey, football and soccer

**Golf:** Harford is home to six public golf courses including Bulle Rock, a renowned Pete Dye designed course, APG Exton & Ruggles Courses, Geneva Farms, Mountain Branch, and Wetlands and the privately owned Maryland Golf & Country Clubs

**Attractions:** Ripken Stadium, Anita C. Leight Estuary Center, Steppingstone Museum, Havre de Grace Decoy Museum, Susquehanna Museum at the Lock House, Havre de Grace Maritime Museum, Harford Community College Cultural Arts Programs, Swan Harbor Farm, Ma and Pa Heritage Corridor Bike and Hike Trail, Ladew Topiary Gardens and Liriodendron Mansion

**Arts & Entertainment Districts:** Bel Air, Havre de Grace

**Events:** Bel Air Arts and Chocolate Festivals, Maryland State Championship BBQ Bash, Havre de Grace's Seafood, Decoy and Wildlife Art and other arts festivals, Jazz Festival and the Darlington Apple Festival; for information log onto VisitHarford.com

**Regional Attractions:** Baltimore Symphony Orchestra, Baltimore Orioles, Baltimore Ravens, CENTERSTAGE, Hippodrome, Lyric Opera House, Smithsonian, Peabody Conservatory of Music, Merriweather Post Pavilion, Kennedy Center, and National Zoo

### UTILITIES

**Electricity:** Major providers are Baltimore Gas and Electric and Delmarva Power; customers of investor-owned utilities and major cooperatives may choose their electric supplier

**Gas:** Natural gas supplied by Baltimore Gas and Electric; customers may choose their gas supplier

**Water:** County and municipal systems serve the county; municipal systems serve Havre de Grace and Aberdeen; a privately-run public system serves Bel Air

**Sewer:** County and municipal systems serve the county

**Telecommunications:** Predominant local carrier is Verizon Maryland; other providers offer service on proprietary or leased infrastructure; internet/CATV providers include Verizon FiOS, Comcast and Armstrong

### GOVERNMENT<sup>11</sup>

**County Seat:** Bel Air

**Government:** County executive and seven county council members elected for four-year terms; charter form of government allows for the separation of the executive from the legislative branch; lawmaking powers are vested in an elected legislative body

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**Website:** [www.harfordcountymd.gov](http://www.harfordcountymd.gov)

**County Bond Rating:** AAA (S&P); Aaa (Moody's); AAA (Fitch)

**Harford County Office of Economic Development**

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#### Sources:

- 1 National Oceanic and Atmospheric Administration (1981-2010 normals); Maryland Geological Survey
- 2 Maryland Department of Planning
- 3 U.S. Bureau of the Census
- 4 Maryland Department of Labor, Licensing and Regulation, Office of Workforce Information and Performance
- 5 U.S. Bureau of Labor Statistics
- 6 Harford County Office of Economic Development
- 7 Maryland Department of Business and Economic Development
- 8 Maryland State Department of Education; Maryland Higher Education Commission
- 9 Maryland State Department of Assessments and Taxation; Comptroller of the Treasury
- 10 Maryland Association of Realtors
- 11 Maryland State Archives; Maryland Association of Counties

